



Earnings Flash Note
Qatar Navigation
4Q 2024/FY2024



Qatari Navigation (QNNS)

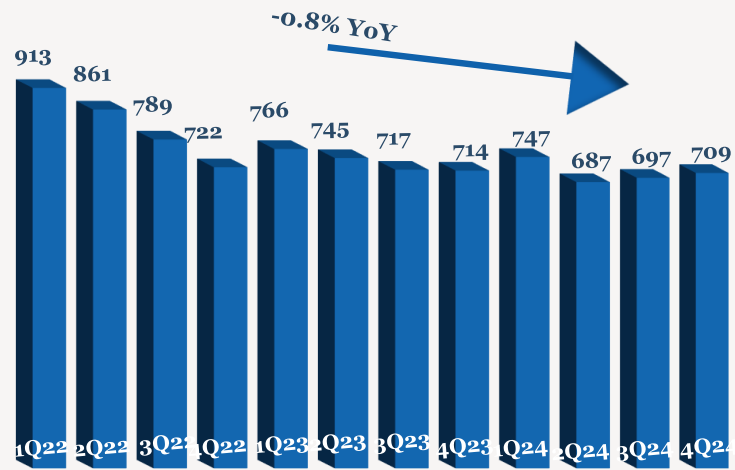
- > **Net profit increased by 27.5% to QR205mn (-29.2% QoQ) in 4Q2024** due to higher gross profit. For FY2024, net profit rose 8.9% to QR1,122mn.
- > **Operating revenue declined by 0.8% YoY (+1.7% QoQ) to QR709mn in 4Q2024.** For FY2024, operating revenue was down 3.5% to QR2,840mn.
- > **Gross profit grew 26.5% YoY to QR402mn (-1.8% QoQ)** while the corresponding margin came at 56.7% in 4Q2024 (vs. 44.4% in 4Q2023). For FY2024, gross profit was up 12.9% to QR1,680mn.
- > **Operating profit of QR91mn was up by 178.8% YoY (-29.4% QoQ)** and the corresponding margin came at 12.8% in 4Q2024 (vs. 4.6% in 4Q2023). For FY2024, operating profit rose 22.9% to QR536mn.
- > **For 4Q2024, EPS came at QR0.18 vs. QR0.14 in 4Q2023.** For FY2024, EPS came to QR0.99 vs. QR0.91 in FY2023.
- > **As of 2nd Feb 2025, the stock has decreased 0.9% YTD,** Underperforming the QSE Index, which was up by 1.2% YTD.
- > **The stock is currently trading at TTM P/E multiple of 11.5x,** higher than its 2Y historical average of 11.2x. For now, we maintain our PT of QR13.30/share and our Outperform rating.
- > **The Board of Directors decided to recommend to the General Assembly to distribute a 40% cash dividend of the par value of a share, equivalent to QAR 0.40 per share, representing a payout ratio of 40% of 2024 net profit.**

4Q/FY 2024 Earnings Performance

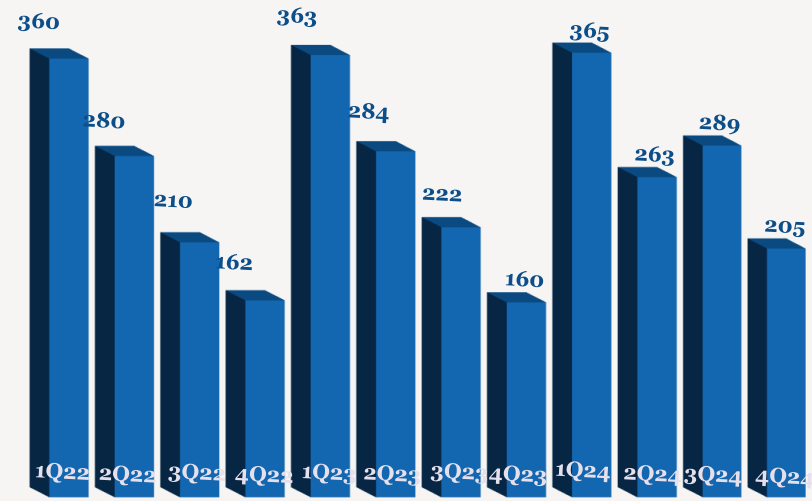
	4Q2024	4Q2023	YoY	3Q2024	QoQ	FY2024	FY2023	YoY
Operating Revenue	709	714	-0.8%	697	1.7%	2,840	2,942	-3.5%
Gross Profit	402	318	26.5%	409	-1.8%	1,680	1,488	12.9%
Gross Margin %	56.7%	44.4%		58.7%		59.2%	50.6%	
Operating Profit	91	33	178.8%	129	-29.4%	536	436	22.9%
Operating Margin %	12.8%	4.6%		18.5%		18.9%	14.8%	
Net Profit to Equity	205	160	27.5%	289	-29.2%	1,122	1,030	8.9%
Net Margin %	28.9%	22.5%		41.5%		39.51%	35.02%	
EPS (QR)	0.18	0.14	27.5%	0.25	-29.2%	0.99	0.91	8.9%

Note: Values are expressed in QR'mn unless explicitly stated

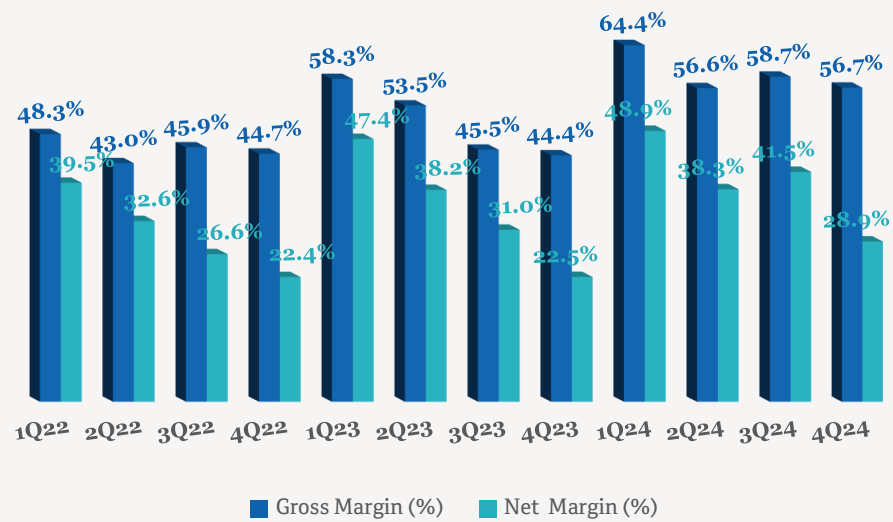
Quarterly Sales Trend (QRmn)



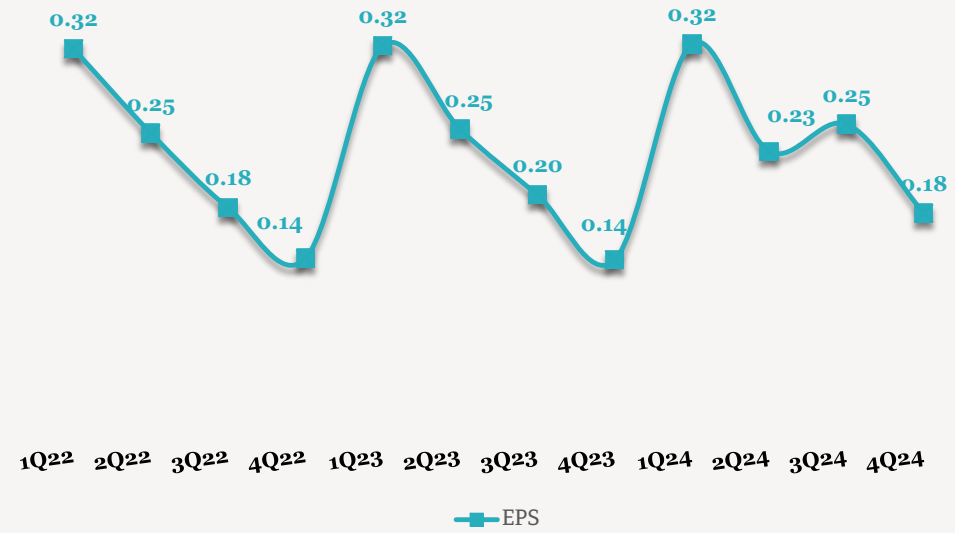
Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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