

Earnings Flash Note Qatari Investors Group 1Q 2025

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Qatari Investors Group (QIGD)

- > Net profit decreased by 3.5% YoY to QR42mn (-11.8% QoQ) in 1Q2025. This decrease was mainly driven by higher total expenses.
- > Revenue rose by 2.4% YoY to QR137mn (+1.0% QoQ) in 1Q2025.
- > Gross profit declined by 19.4% YoY to QR56mn (-9.8% QoQ) and margin came to 41.3% (vs 52.4% in 1Q2024) in 1Q2025.
- > Operating profit fell by 10.4% to QR36mn (-22.0% QoQ) and margin came to 26.5% (vs 30.2% in 1Q2024) in 1Q2025.
- > For 1Q2025, EPS came at QR0.034 vs. QR0.035 in 1Q2024.

- > As of 22nd April 2025, the stock has decreased 6.2% YTD, Underperforming the QSE Index, which was down by 4.1% YTD.
- > The stock is currently trading at a TTM P/E multiple of 10.9x, lower than its 3Y historical average of 11.9x.

	1Q2025	1Q2024	YoY	4Q2024	QoQ
Revenue	137	133	2.4%	135	1.0%
Gross Profit	56	70	-19.4%	63	-9.8%
Gross Margin %	41.3%	52.4%		46.2%	
Operating Profit	36	40	-10.4%	46	-22.0%
Operating Margin %	26.5%	30.2%		34.3%	
Share of Profit from Associates	2	5	-56.4%	-11	-117.7%
Net Profit to Equity	42	43	-3.5%	48	-11.8%
Net Margin %	30.7%	32.6%		35.2%	
EPS (QR)	0.034	0.035	-3.5%	0.038	-11.8%

1Q 2025 Earnings Performance

Note: Values are expressed in QR'mn unless explicitly stated

Gross Margin (%) Net Margin (%)

52.3% **5**8.0% 48.2%51.2% 52.4% 52.7% 45.6% 46.2% 41.3% 34.9% $1Q22 \ _2Q22 \ _3Q22 \ _4Q22 \ _1Q23 \ _2Q23 \ _3Q23 \ _4Q23 \ _1Q24 \ _2Q24 \ _3Q24 \ _4Q24 \ _1Q25$

Quarterly Margin Trend

70.7%

61.7%

211 +2.4% YoY 188 180 165 135 133 129 133 135 137 118 119 113 Q22 $\mathbf{Q22}$ Q221Q23 2Q2; Q22

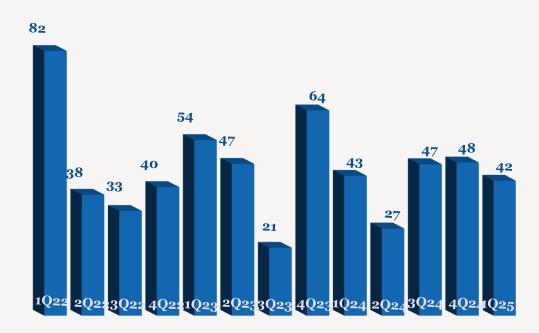
Quarterly Sales Trend (QRmn)

 $1Q^{22} \ _2Q^{22} \ _3Q^{22} \ _4Q^{22} \ _1Q^{23} \ _2Q^{23} \ _3Q^{23} \ _4Q^{23} \ _1Q^{24} \ _2Q^{24} \ _3Q^{24} \ _4Q^{24} \ _1Q^{25}$

EPS



EPS (QR) Trend



Quarterly Earnings Trend (QRmn)



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